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Your up-to-date guide to our postal rates and services
3rd April to 21st August 2006



with us it's personal[®]

Making pricing easier for you

Our new postal rates guide is designed to make pricing your postal items quick and easy. It puts all the information you need at your fingertips.

You'll find it divided into four sections for Royal Mail UK Services, International Services, Added Value, as well as information on our new Pricing in Proportion structure, which will come into effect on 21st August 2006. A colour-coded index at the top of each page helps guide you through the price lists.

We hope this guide will help you. However if you do have any questions, or need some advice, please call our Sales Team on **08457 950 950**. Our phone lines are open from 9.00am to 5.30pm, Monday to Friday.

Alternatively, visit our website: www.royalmail.com

To help you

If it would help you to have this booklet in a different format, we can provide it free of charge as:

- A large print booklet
- An audio tape
- An audio CD
- A braille booklet

Simply call us on **08457 950 950**. Or, if you are deaf or hard of hearing, we offer a text phone service on **08456 000 606**.

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First Class

First Class is our fast UK mail service for items not requiring a signature. We aim to deliver all First Class items of mail the next working day, which makes it a popular choice. The price of our First Class service is the same to anywhere in the UK, and the amount you pay depends on the weight of the item you are sending.

Business Pricing A discount for all Franking and Credit Account customers on their First Class, and now Second Class mail, means that prices for these customers are less than standard stamp prices. Business customers using SmartStamp will be charged at the stamp rate. Please remember to use European stamp prices when mailing to Southern Ireland.

Franking

Give your mail a professional image. Franking is a simple and efficient way of adding postage to your mail and a secure way of controlling your postal budget. There is no minimum amount of mail you need to send.

If your franking machine or scales uses a tariff rate chip to determine the correct postage, your manufacturer will contact you before 3rd April 2006 to arrange for your chip to be updated.

First Class			First Class		
Weight	Stamps/ SmartStamp	Franking/ Account	Weight	Stamps/ SmartStamp	Franking/ Account
Not over	Price	Price	Not over	Price	Price
60g	32p	31p	700g	269p	261p
100g	49p	48p	750g	289p	281p
150g	68p	66p	800g	310p	300p
200g	84p	82p	900g	349p	339p
250g	99p	96p	1000g	389p	377p
300g	114p	111p	1250g	474p	460p
350g	129p	125p	1500g	559p	543p
400g	149p	145p	1750g	644p	626p
450g	170p	164p	2000g	729p	709p
500g	190p	185p	2000g+	Each additional 250g or part thereof	
600g	230p	223p		85p	83p

Second Class

Second Class is our low cost UK mail service. We aim to deliver these items by the third day after posting. Like our First Class service, the price of our Second Class service is the same to anywhere in the UK, and the amount you pay depends on the weight of the item you are sending.

Second Class

Weight	Stamps/SmartStamp	Franking/Account
Not over	Price	Price
60g	23p	22p
100g	37p	36p
150g	50p	49p
200g	62p	61p
250g	75p	73p
300g	88p	86p
350g	100p	98p
400g	121p	118p
450g	139p	136p
500g	155p	151p
600g	178p	174p
700g	201p	196p
750g	212p	207p

Please note that items heavier than 750g cannot be sent Second Class.

Standard Parcels

This service is ideal for sending non-urgent parcels within the UK. We aim to deliver parcels within three to five days of posting.

Weight	Standard Parcels							
Not over	1kg	1.5kg	2kg	4kg	6kg	8kg	10kg	20kg
Price	£3.85	£4.95	£5.31	£7.70	£8.74	£9.97	£10.70	£12.46

Enhanced Compensation Options for Standard Parcels

For a small additional fee, we can provide extra compensation in the event of your parcels being lost or damaged.

Level	Compensation per Parcel	
Level	Compensation	Price
1	£100	£1.00
2	£250	£2.25
3	£500	£3.50

Special Delivery™

Our express service for urgent or valuable items guarantees delivery to most areas of the UK by the next working day or your money back. You can choose between Special Delivery™ 9.00am and Next Day (delivered by 1pm). Prices are the same to anywhere in the UK, and our Track and Trace system allows you to confirm delivery of your item. For more information about Special Delivery visit

www.royalmail.com/specialdelivery

Special Delivery™ 9.00am

Guaranteed delivery to most areas of the UK by 9am on the next working day or your money back.

Weight	Special Delivery 9.00am		
Not over	Compensation for loss or damage		
	Up to £50	Up to £1,000	Up to £2,500
100g	£8.95	£9.95	£10.90
500g	£10.50	£11.50	£12.45
1kg	£12.20	£13.20	£14.15
2kg	£15.10	£16.10	£17.05

Special Delivery™ Next Day

Guaranteed delivery to most areas of the UK by 1pm on the next working day or your money back.

Weight	Special Delivery Next Day		
Not over	Compensation for loss or damage		
	Up to £500	Up to £1,000	Up to £2,500
100g	£4.10	£4.60	£5.60
500g	£4.50	£5.00	£6.00
1kg	£5.70	£6.20	£7.20
2kg	£7.40	£7.90	£8.90
10kg	£18.50	£19.00	£20.00

Consequential Loss Fees

Consequential Loss Fees for Special Delivery 9.00am and Next Day (Optional additional cover)	
Compensation	Price
£1,000	£1.25
£2,500	£1.60
£5,000	£2.10
£7,500	£2.60
£10,000	£3.15

Recorded (Signed for)

Perfect for important items that are not especially urgent or of a high value, this service provides you with proof of posting and a signature is obtained upon delivery. You can confirm if your item has been delivered via the internet using our Track and Trace system.

Recorded (Signed for) fee	
Price	68p

First Class including Recorded (Signed for) fee					
Weight	Stamps/SmartStamp	Franking/Account	Weight	Stamps/SmartStamp	Franking/Account
Not over	Price	Price	Not over	Price	Price
60g	£1.00	£0.99	700g	£3.37	£3.29
100g	£1.17	£1.16	750g	£3.57	£3.49
150g	£1.36	£1.34	800g	£3.78	£3.68
200g	£1.52	£1.50	900g	£4.17	£4.07
250g	£1.67	£1.64	1000g	£4.57	£4.45
300g	£1.82	£1.79	1250g	£5.42	£5.28
350g	£1.97	£1.93	1500g	£6.27	£6.11
400g	£2.17	£2.13	1750g	£7.12	£6.94
450g	£2.38	£2.32	2000g	£7.97	£7.77
500g	£2.58	£2.53	2000g+	Each additional 250g or part thereof	
600g	£2.98	£2.91		£0.85	£0.83

Second Class including Recorded (Signed for) fee					
Weight	Stamps/SmartStamp	Franking/Account	Weight	Stamps/SmartStamp	Franking/Account
Not over	Price	Price	Not over	Price	Price
60g	£0.91	£0.90	450g	£2.07	£2.04
100g	£1.05	£1.04	500g	£2.23	£2.19
150g	£1.18	£1.17	600g	£2.46	£2.42
200g	£1.30	£1.29	700g	£2.69	£2.64
250g	£1.43	£1.41	750g	£2.80	£2.75
300g	£1.56	£1.54	Please note that items heavier than 750g cannot be sent Second Class.		
350g	£1.68	£1.66			
400g	£1.89	£1.86			

Cleanmail®

Our Cleanmail® service is designed for customers who post over 1,000 letters but don't have time to pre-sort. With a little preparation you can still make considerable savings – and choose from First or Second Class delivery.

Weight	First Class	Second Class
Not over	Price	Price
	Cleanmail OCR	Cleanmail OCR
100g	28.8p	20.5p
	Cleanmail CBC	Cleanmail CBC
100g	28.2p	20.0p

Cleanmail® Plus

If your address accuracy is over 95% you'll qualify for an additional Cleanmail® Plus discount.

Weight	First Class	Second Class
Not over	Price	Price
	Cleanmail Plus OCR	Cleanmail Plus OCR
100g	27.9p	19.8p
	Cleanmail Plus CBC	Cleanmail Plus CBC
100g	27.3p	19.4p

Mailsort®

If you send large volumes of mail in the UK, you can make substantial savings by doing some of the sorting yourself. The amount you save depends on the size and weight of the mail you are sending, how quickly it needs to be delivered, and the amount of sorting you can do.

Mailsort® 120 OCR

For sending letters below 100g, with a minimum posting of 4,000 items. All mail should be fully addressed using an OCR (Optical Character Recognition) font.

Mailsort® 120 CBC

For sending letters below 100g, with a minimum posting of 4,000 items. All mail should be fully addressed and display a customer barcode.

Mailsort® 700 CBC

For sending letters below 100g, with a minimum posting of 10,000 items. All mail should be fully addressed and display a customer barcode.

Volume Band	Mailsort 120 and 700 Volume Bands
	Items per day
A	less than 50,000
B	from 50,000 to 99,999 inclusive
C	more than 99,999

Type	Weight	Mailsort 1			
		Base Price	Discount		Indicative
			Direct	Residue	Direct Price*
Volume Band A					
120 OCR	0-100g	30.1p	16.0%		25.3p
120 CBC	0-100g	30.1p	17.0%		25.0p
700 CBC	0-100g	30.1p	19.0%	10.0%	24.4p
Volume Band B					
120 OCR	0-100g	30.1p	19.7%		24.2p
120 CBC	0-100g	30.1p	20.7%		23.9p
700 CBC	0-100g	30.1p	22.7%	10.0%	23.3p
Volume Band C					
120 OCR	0-100g	30.1p	20.5%		23.9p
120 CBC	0-100g	30.1p	21.5%		23.6p
700 CBC	0-100g	30.1p	23.5%	10.0%	23.0p

*The true invoice price is based on the Base Price and the percentage discount. Prices have been rounded and will not perfectly match invoiced totals.

Type	Weight	Mailsort 2			
		Base Price	Discount		Indicative Direct Price*
			Direct	Residue	
Volume Band A					
120 OCR	0-100g	21.7p	16.0%		18.2p
120 CBC	0-100g	21.7p	17.0%		18.0p
700 CBC	0-100g	21.7p	19.0%	10.0%	17.6p
Volume Band B					
120 OCR	0-100g	21.7p	19.7%		17.4p
120 CBC	0-100g	21.7p	20.7%		17.2p
700 CBC	0-100g	21.7p	22.7%	10.0%	16.8p
Volume Band C					
120 OCR	0-100g	21.7p	20.5%		17.3p
120 CBC	0-100g	21.7p	21.5%		17.0p
700 CBC	0-100g	21.7p	23.5%	10.0%	16.6p

Type	Weight	Mailsort 3			
		Base Price	Discount		Indicative Direct Price*
			Direct	Residue	
Volume Band A					
120 OCR	0-100g	19.1p	16.0%		16.0p
120 CBC	0-100g	19.1p	17.0%		15.9p
700 CBC	0-100g	19.1p	19.0%	10.0%	15.5p
Volume Band B					
120 OCR	0-100g	19.1p	19.7%		15.3p
120 CBC	0-100g	19.1p	20.7%		15.1p
700 CBC	0-100g	19.1p	22.7%	10.0%	14.8p
Volume Band C					
120 OCR	0-100g	19.1p	20.5%		15.2p
120 CBC	0-100g	19.1p	21.5%		15.0p
700 CBC	0-100g	19.1p	23.5%	10.0%	14.6p

*The true invoice price is based on the Base Price and the percentage discount. Prices have been rounded and will not perfectly match invoiced totals.

Mailsort® 1400

For sending mail below 2kg, with a minimum posting of 4,000 letters (2,000 if the entire mailing is within the same Postcode) or 1,000 packets.

Weight	Mailsort 1 1400		
	Price formula	Discount Direct	Discount Residue
0g-60g	30.1p	12.0%	7.0%
61g-100g	$(\text{Weight}-60) \times 0.311 + 30.1$	12.0%	7.0%
101g-250g	$(\text{Weight}-100) \times 0.294 + 43.6$	12.0%	7.0%
251g-2kg	$(\text{Weight}-250) \times 0.230 + 87.7$	12.0%	7.0%

Weight	Mailsort 2 1400		
	Price formula	Discount Direct	Discount Residue
0g-60g	21.7p	12.0%	7.0%
61g-100g	$(\text{Weight}-60) \times 0.247 + 23.7$	12.0%	7.0%
101g-250g	$(\text{Weight}-100) \times 0.232 + 34.9$	12.0%	7.0%
251g-2kg	$(\text{Weight}-250) \times 0.183 + 69.7$	12.0%	7.0%

Weight	Mailsort 3 1400		
	Price formula	Discount Direct	Discount Residue
less than 50,000 items/day			
0g-60g	19.1p	12.0%	7.0%
61g-100g	$(\text{Weight}-60) \times 0.211 + 20.1$	12.0%	7.0%
101g-250g	$(\text{Weight}-100) \times 0.198 + 29.7$	12.0%	7.0%
251g-2kg	$(\text{Weight}-250) \times 0.165 + 59.4$	12.0%	7.0%
50,000 - 99,999 items/day			
0g-60g	19.1p	15.7%	7.0%
61g-100g	$(\text{Weight}-60) \times 0.211 + 20.1$	15.7%	7.0%
101g-250g	$(\text{Weight}-100) \times 0.198 + 29.7$	15.7%	7.0%
251g-2kg	$(\text{Weight}-250) \times 0.165 + 59.4$	15.7%	7.0%
more than 99,999 items/day			
0g-60g	19.1p	16.5%	7.0%
61g-100g	$(\text{Weight}-60) \times 0.211 + 20.1$	16.5%	7.0%
101g-250g	$(\text{Weight}-100) \times 0.198 + 29.7$	16.5%	7.0%
251g-2kg	$(\text{Weight}-250) \times 0.165 + 59.4$	16.5%	7.0%

Mailsort® Light

If you use Mailsort® for your advertising or promotional mailings, this service is ideal for sending additional teasers or reminders. With Mailsort Light, you can send a postcard or envelope weighing up to 15g that is capable of being processed by our machines to all or part of the same list as your main mailing, and qualify for a credit of 4.5p per item.

Flatsort 3 1400 (over 100g)

Perfect for sending mailings up to A4 and B4 size, and over 100g, with a minimum posting of 4,000 letters (2,000 if the entire mailing is within the same Postcode) or 1,000 packets.

Weight	Flatsort 3 1400 (>100g)		
	Price formula	Discount Direct	Discount Residue
<50,000 items/day			
101g-250g	(Weight-100) x 0.198 + 29.7	14.5%	9.5%
251g-2kg	(Weight-250) x 0.165 + 59.4	14.5%	9.5%
50,000 - 99,999 items/day			
101g-250g	(Weight-100) x 0.198 + 29.7	18.2%	9.5%
251g-2kg	(Weight-250) x 0.165 + 59.4	18.2%	9.5%
>100,000 items/day			
101g-250g	(Weight-100) x 0.198 + 29.7	19.0%	9.5%
251g-2kg	(Weight-250) x 0.165 + 59.4	19.0%	9.5%

Walksort®

If your Walksort® mailing reaches a penetration index of 10% or more and you are able to sort down to postal walks, you may benefit from greater discounts. Walksort® is ideal for sending items weighing below 1kg. You must post at least 4,000 letters (2,000 if the entire mailing is within the same Postcode area), or 1,000 packets.

Weight	Walksort 1		Walksort 2			
	Price formula	Discount		Price formula	Discount	
		Direct	Residue		Direct	Residue
0g-60g	30.1p	33%	n/a	21.7p	33%	n/a
61g-100g	(Weight-60) x 0.311 + 30.1	38.5%	n/a	(Weight-60) x 0.247 + 23.7	38.5%	n/a
101g-250g	(Weight-100) x 0.294 + 43.6	38.5%	n/a	(Weight-100) x 0.232 + 34.9	38.5%	n/a
251g-2kg	(Weight-250) x 0.230 + 87.7	38.5%	n/a	(Weight-250) x 0.183 + 69.7	38.5%	n/a

mailmedia®

Do you send your customers advertising mail packs which invite them to respond by mail? If so, you could make big savings with **mailmedia**. This exclusive service combines the cost of your outbound advertising mailing with that of your inbound replies to bring you substantial discounts. Prices and discounts are determined by the volumes you mail and the expected response rate. To find out how much your mailing would cost the **mailmedia** calculator can be found on www.royalmail.com/mailmedia

Presstream™

This is the ideal way to send newspapers, newsletters, journals and magazines up to 2kg. You can save money by pre-sorting your mail, and Presstream™ also lets you choose how you want your mail to be sent, to suit your delivery times and budget.

Weight	Presstream 1			Presstream 2		
	Presstream 1 (Standard and Profile)			Presstream 2 (Standard and Profile)		
	Price formula	Discount		Price formula	Discount	
		Direct	Residue		Direct	Residue
0g-60g	23.3p	13.0%	5.0%	22.2p	13.0%	8.0%
61g-250g	$(\text{Weight}-60) \times 0.1360 + 23.3$	16.4%	8.0%	$(\text{Weight}-60) \times 0.1294 + 22.2$	15.5%	10.5%
251g-2kg	$(\text{Weight}-250) \times 0.1163 + 49.1$	16.4%	8.0%	$(\text{Weight}-250) \times 0.1031 + 46.8$	15.5%	10.5%

Presstream™ Premium

This offers a First Class service for when you are particularly time-pressed.

Weight	Presstream Premium 1		
	Presstream Premium 1 (Standard and Profile)		
	Price formula	Discount	
		Direct	Residue
0g-60g	23.3p	n/a	n/a
61g-250g	$(\text{Weight}-60) \times 0.1360 + 23.3$	n/a	n/a
251g-2kg	$(\text{Weight}-250) \times 0.1163 + 49.1$	n/a	n/a

Presstream™ Walksort

If your Presstream™ mailing reaches the required penetration index and you are able to sort it down to walk, you will be able to benefit from greater discounts.

Weight	Presstream Walksort 1			Presstream Walksort 2		
	Presstream Walksort 1 (Standard and Profile)			Presstream Walksort 2 (Standard and Profile)		
	Price formula	Discount		Price formula	Discount	
		Direct	Residue		Direct	Residue
0g-60g	23.3p	18.5%	n/a	22.2p	18.5%	n/a
61g-250g	$(\text{Weight}-60) \times 0.1360 + 23.3$	21.9%	n/a	$(\text{Weight}-60) \times 0.1294 + 22.2$	21.0%	n/a
251g-2kg	$(\text{Weight}-250) \times 0.1163 + 49.1$	21.9%	n/a	$(\text{Weight}-250) \times 0.1031 + 46.8$	21.0%	n/a

Door to Door

This is the ideal way to reach new customers, or to strengthen an integrated campaign. We can deliver unaddressed items like leaflets and catalogues to the whole UK. What's more, your mail can be targeted and the responses measured. Postcode sectors will be split into Bands A-E with details to be published in January 2006. Total contracts over 200,000 items will also qualify for a variable discount, dependant on the postcode sectors chosen for delivery. For items over A4 (297x210mm) there is an extra handling charge of £8.50 per thousand. There is a minimum charge of £500 on all Door to Door bookings. For bookings of over 10m items or for more information please call **08457 950 950**.

Volume	Door to Door (prices are per '000 items)					
	Weight	<20g	>20g	>35g	>60g	80g - 100g
<20k		£54.00	£57.78	£75.60	£81.00	£91.80
20,001 - 100,000		£47.00	£50.29	£65.80	£70.50	£79.90
100,001 - 200,000		£43.00	£46.01	£60.20	£64.50	£73.10

Band A 10% Discount

Volume	Weight	<20g	>20g	>35g	>60g	80g - 100g
200,001 - 500,000		£38.70	£41.41	£54.18	£58.05	£65.79
500,001 - 1,000,000		£36.90	£39.48	£51.66	£55.35	£62.73
1,000,001 - 10,000,000		£35.78	£38.28	£50.09	£53.66	£60.82

Band B 7.5% Discount

Volume	Weight	<20g	>20g	>35g	>60g	80g - 100g
200,001 - 500,000		£39.78	£42.56	£55.69	£59.66	£67.62
500,001 - 1,000,000		£37.93	£40.58	£53.10	£56.89	£64.47
1,000,001 - 10,000,000		£36.77	£39.34	£51.48	£55.15	£62.51

Band C 5% Discount

Volume	Weight	<20g	>20g	>35g	>60g	80g - 100g
200,001 - 500,000		£40.85	£43.71	£57.19	£61.28	£69.45
500,001 - 1,000,000		£38.95	£41.68	£54.53	£58.43	£66.22
1,000,001 - 10,000,000		£37.76	£40.41	£52.87	£56.64	£64.20

Band D 2.5% Discount

Volume	Weight	<20g	>20g	>35g	>60g	80g - 100g
200,001 - 500,000		£41.93	£44.86	£58.70	£62.89	£71.27
500,001 - 1,000,000		£39.98	£42.77	£55.97	£59.96	£67.96
1,000,001 - 10,000,000		£38.76	£41.47	£54.26	£58.13	£65.89

Band E 0% Discount

Volume	Weight	<20g	>20g	>35g	>60g	80g - 100g
200,001 - 500,000		£43.00	£46.01	£60.20	£64.50	£73.10
500,001 - 1,000,000		£41.00	£43.87	£57.40	£61.50	£69.70
1,000,001 - 10,000,000		£39.75	£42.53	£55.65	£59.63	£67.58

Packetpost™ – First Class

Packetpost™ is a flexible service that can save you time and money if you regularly send packages. You must post a minimum of 5,000 packets a year to use this service.

Average Weight Packetpost – First Class					
Weight	Price	Weight	Price	Weight	Price
61g	40.2p	410g	138.6p	760g	215.6p
70g	43.4p	420g	140.8p	770g	217.8p
80g	46.1p	430g	143.0p	780g	220.0p
90g	48.0p	440g	145.2p	790g	222.2p
100g	48.0p	450g	147.4p	800g	224.4p
110g	53.1p	460g	149.6p	810g	226.6p
120g	56.4p	470g	151.8p	820g	228.8p
130g	59.8p	480g	154.0p	830g	231.0p
140g	63.0p	490g	156.2p	840g	233.2p
150g	66.0p	500g	158.4p	850g	235.4p
160g	69.1p	510g	160.6p	860g	237.6p
170g	72.2p	520g	162.8p	870g	239.8p
180g	75.3p	530g	165.0p	880g	242.0p
190g	78.3p	540g	167.2p	890g	244.2p
200g	81.3p	550g	169.4p	900g	246.4p
210g	84.3p	560g	171.6p	910g	248.6p
220g	87.3p	570g	173.8p	920g	250.8p
230g	90.2p	580g	176.0p	930g	253.0p
240g	93.1p	590g	178.2p	940g	255.2p
250g	96.0p	600g	180.4p	950g	257.4p
260g	98.9p	610g	182.6p	960g	259.6p
270g	101.7p	620g	184.8p	970g	261.8p
280g	104.5p	630g	187.0p	980g	264.0p
290g	107.3p	640g	189.2p	990g	266.2p
300g	110.1p	650g	191.4p	1000g	268.4p
310g	112.8p	660g	193.6p	1000g+	Each additional 10g
320g	115.5p	670g	195.8p	per 10g	2.2p
330g	118.2p	680g	198.0p		
340g	120.9p	690g	200.2p	2000g+	Each additional 20g
350g	123.5p	700g	202.4p	per 20g	3.6p
360g	126.2p	710g	204.6p		
370g	128.8p	720g	206.8p		
380g	131.3p	730g	209.0p		
390g	133.9p	740g	211.2p		
400g	136.4p	750g	213.4p		

Packetpost™ – Second Class

Average Weight Packetpost – Second Class					
Weight	Price	Weight	Price	Weight	Price
61g	31.1p	410g	112.0p	760g	171.5p
70g	36.0p	420g	113.7p	770g	173.2p
80g	36.0p	430g	115.4p	780g	174.9p
90g	36.0p	440g	117.1p	790g	176.6p
100g	36.0p	450g	118.8p	800g	178.3p
110g	38.6p	460g	120.5p	810g	180.0p
120g	41.1p	470g	122.2p	820g	181.7p
130g	43.6p	480g	123.9p	830g	183.4p
140g	46.1p	490g	125.6p	840g	185.1p
150g	48.6p	500g	127.3p	850g	186.8p
160g	51.0p	510g	129.0p	860g	188.5p
170g	53.5p	520g	130.7p	870g	190.2p
180g	56.0p	530g	132.4p	880g	191.9p
190g	58.5p	540g	134.1p	890g	193.6p
200g	61.0p	550g	135.8p	900g	195.3p
210g	63.4p	560g	137.5p	910g	197.0p
220g	65.9p	570g	139.2p	920g	198.7p
230g	68.4p	580g	140.9p	930g	200.4p
240g	70.9p	590g	142.6p	940g	202.1p
250g	73.3p	600g	144.3p	950g	203.8p
260g	75.8p	610g	146.0p	960g	205.5p
270g	78.3p	620g	147.7p	970g	207.2p
280g	80.8p	630g	149.4p	980g	208.9p
290g	83.2p	640g	151.1p	990g	210.6p
300g	85.7p	650g	152.8p	1000g	212.3p
310g	88.2p	660g	154.5p	1000g+	each additional 10g
320g	90.6p	670g	156.2p	per 10g	1.7p
330g	93.1p	680g	157.9p	Please note that items heavier than 2000g cannot be sent Second Class Packetpost.	
340g	95.6p	690g	159.6p		
350g	98.0p	700g	161.3p		
360g	100.5p	710g	163.0p		
370g	102.9p	720g	164.7p		
380g	105.4p	730g	166.4p		
390g	107.9p	740g	168.1p		
400g	110.3p	750g	169.8p		

Packetsort™ 8 - First Class

Packetsort™ 8 can increase your discount if you sort your mail into 8 geographical groups. You must post a minimum of 5,000 packets per year to use this service and a minimum of 250 items per posting.

Average Weight Packetsort 8 - First Class					
Weight	Price	Weight	Price	Weight	Price
100g	46.1p	450g	141.4p	800g	214.9p
110g	51.0p	460g	143.5p	810g	217.0p
120g	54.1p	470g	145.6p	820g	219.1p
130g	57.4p	480g	147.7p	830g	221.2p
140g	60.5p	490g	149.8p	840g	223.3p
150g	63.4p	500g	151.9p	850g	225.4p
160g	66.3p	510g	154.0p	860g	227.5p
170g	69.3p	520g	156.1p	870g	229.6p
180g	72.3p	530g	158.2p	880g	231.7p
190g	75.2p	540g	160.3p	890g	233.8p
200g	78.0p	550g	162.4p	900g	235.9p
210g	80.9p	560g	164.5p	910g	238.0p
220g	83.8p	570g	166.6p	920g	240.1p
230g	86.6p	580g	168.7p	930g	242.2p
240g	89.4p	590g	170.8p	940g	244.3p
250g	92.2p	600g	172.9p	950g	246.4p
260g	94.9p	610g	175.0p	960g	248.5p
270g	97.6p	620g	177.1p	970g	250.6p
280g	100.3p	630g	179.2p	980g	252.7p
290g	103.0p	640g	181.3p	990g	254.8p
300g	105.7p	650g	183.4p	1000g	256.9p
310g	108.3p	660g	185.5p	1000g+	Each additional 10g
320g	110.9p	670g	187.6p	per 10g	2.1p
330g	113.5p	680g	189.7p		
340g	116.1p	690g	191.8p	2000g+	Each additional 20g
350g	118.6p	700g	193.9p	per 20g	3.4p
360g	121.2p	710g	196.0p		
370g	123.6p	720g	198.1p		
380g	126.0p	730g	200.2p		
390g	128.5p	740g	202.3p		
400g	130.9p	750g	204.4p		
410g	133.0p	760g	206.5p		
420g	135.1p	770g	208.6p		
430g	137.2p	780g	210.7p		
440g	139.3p	790g	212.8p		

Packetsort™ 8 - Second Class

Average Weight Packetsort 8 - Second Class					
Weight	Price	Weight	Price	Weight	Price
100g	34.6p	450g	113.9p	800g	169.9p
110g	37.1p	460g	115.5p	810g	171.5p
120g	39.5p	470g	117.1p	820g	173.1p
130g	41.9p	480g	118.7p	830g	174.7p
140g	44.3p	490g	120.3p	840g	176.3p
150g	46.7p	500g	121.9p	850g	177.9p
160g	49.0p	510g	123.5p	860g	179.5p
170g	51.4p	520g	125.1p	870g	181.1p
180g	53.8p	530g	126.7p	880g	182.7p
190g	56.2p	540g	128.3p	890g	184.3p
200g	58.6p	550g	129.9p	900g	185.9p
210g	60.9p	560g	131.5p	910g	187.5p
220g	63.3p	570g	133.1p	920g	189.1p
230g	65.7p	580g	134.7p	930g	190.7p
240g	68.1p	590g	136.3p	940g	192.3p
250g	70.4p	600g	137.9p	950g	193.9p
260g	72.8p	610g	139.5p	960g	195.5p
270g	75.2p	620g	141.1p	970g	197.1p
280g	77.6p	630g	142.7p	980g	198.7p
290g	79.9p	640g	144.3p	990g	200.3p
300g	82.3p	650g	145.9p	1000g	201.9p
310g	84.7p	660g	147.5p	1000g+	Each additional 10g
320g	87.0p	670g	149.1p	per 10g	1.6p
330g	89.4p	680g	150.7p		
340g	91.8p	690g	152.3p	2000g+	Each additional 20g
350g	94.1p	700g	153.9p	per 20g	n/a
360g	96.5p	710g	155.5p		
370g	98.8p	720g	157.1p		
380g	101.2p	730g	158.7p		
390g	103.6p	740g	160.3p		
400g	105.9p	750g	161.9p		
410g	107.5p	760g	163.5p		
420g	109.1p	770g	165.1p		
430g	110.7p	780g	166.7p		
440g	112.3p	790g	168.3p		

Please note that items heavier than 2000g cannot be sent Second Class Packetsort 8.

Flatsort™ 8 - First Class

Flatsort™ 8 has the same mailing requirement as Packetsort but is only for 'Large Letters'. You must post a minimum of 5,000 packets per year to use this service and a minimum of 250 items per posting.

Average Weight Flatsort 8 - First Class					
Weight	Price	Weight	Price	Weight	Price
100g	45.1p	450g	138.7p	800g	212.2p
110g	49.9p	460g	140.8p	810g	214.3p
120g	53.0p	470g	142.9p	820g	216.4p
130g	56.2p	480g	145.0p	830g	218.5p
140g	59.2p	490g	147.1p	840g	220.6p
150g	62.0p	500g	149.2p	850g	222.7p
160g	65.0p	510g	151.3p	860g	224.8p
170g	67.9p	520g	153.4p	870g	226.9p
180g	70.8p	530g	155.5p	880g	229.0p
190g	73.6p	540g	157.6p	890g	231.1p
200g	76.4p	550g	159.7p	900g	233.2p
210g	79.2p	560g	161.8p	910g	235.3p
220g	82.1p	570g	163.9p	920g	237.4p
230g	84.8p	580g	166.0p	930g	239.5p
240g	87.5p	590g	168.1p	940g	241.6p
250g	90.2p	600g	170.2p	950g	243.7p
260g	93.0p	610g	172.3p	960g	245.8p
270g	95.6p	620g	174.4p	970g	247.9p
280g	98.2p	630g	176.5p	980g	250.0p
290g	100.9p	640g	178.6p	990g	252.1p
300g	103.5p	650g	180.7p	1000g	254.2p
310g	106.0p	660g	182.8p	1000g+	each additional 10g
320g	108.6p	670g	184.9p	per 10g	2.1p
330g	111.1p	680g	187.0p		
340g	113.6p	690g	189.1p	2000g+	each additional 20g
350g	116.1p	700g	191.2p	per 20g	3.4p
360g	118.6p	710g	193.3p		
370g	121.1p	720g	195.4p		
380g	123.4p	730g	197.5p		
390g	125.9p	740g	199.6p		
400g	128.2p	750g	201.7p		
410g	130.3p	760g	203.8p		
420g	132.4p	770g	205.9p		
430g	134.5p	780g	208.0p		
440g	136.6p	790g	210.1p		

Flatsort™ 8 - Second Class

Average Weight Flatsort 8 - Second Class					
Weight	Price	Weight	Price	Weight	Price
100g	33.8p	450g	111.7p	800g	167.7p
110g	36.3p	460g	113.3p	810g	169.3p
120g	38.6p	470g	114.9p	820g	170.9p
130g	41.0p	480g	116.5p	830g	172.5p
140g	43.3p	490g	118.1p	840g	174.1p
150g	45.7p	500g	119.7p	850g	175.7p
160g	47.9p	510g	121.3p	860g	177.3p
170g	50.3p	520g	122.9p	870g	178.9p
180g	52.6p	530g	124.5p	880g	180.5p
190g	55.0p	540g	126.1p	890g	182.1p
200g	57.3p	550g	127.7p	900g	183.7p
210g	59.6p	560g	129.3p	910g	185.3p
220g	61.9p	570g	130.9p	920g	186.9p
230g	64.3p	580g	132.5p	930g	188.5p
240g	66.6p	590g	134.1p	940g	190.1p
250g	68.9p	600g	135.7p	950g	191.7p
260g	71.3p	610g	137.3p	960g	193.3p
270g	73.6p	620g	138.9p	970g	194.9p
280g	76.0p	630g	140.5p	980g	196.5p
290g	78.2p	640g	142.1p	990g	198.1p
300g	80.6p	650g	143.7p	1000g	199.7p
310g	82.9p	660g	145.3p	1000g+	each additional 10g
320g	85.2p	670g	146.9p	per 10g	1.6p
330g	87.5p	680g	148.5p		
340g	89.9p	690g	150.1p		
350g	92.1p	700g	151.7p		
360g	94.5p	710g	153.3p		
370g	96.7p	720g	154.9p		
380g	99.1p	730g	156.5p		
390g	101.4p	740g	158.1p		
400g	103.7p	750g	159.7p		
410g	105.3p	760g	161.3p		
420g	106.9p	770g	162.9p		
430g	108.5p	780g	164.5p		
440g	110.1p	790g	166.1p		

Please note that items heavier than 2000g cannot be sent Second Class Flatsort 8.

Packetpost™ Returns - First Class

If you sell products online or via a catalogue, this service helps your customers send back anything they decide not to buy. It's easy and free for them to use, and you'll receive a flat rate price based on the average weight of the packages returned. To qualify you need to have more than 2,000 packages a year sent back to a single UK business address.

Average Weight Packetpost Returns - First Class					
Weight	Price	Weight	Price	Weight	Price
100g	66.0p	450g	149.5p	800g	223.0p
110g	68.4p	460g	151.6p	810g	225.1p
120g	70.9p	470g	153.7p	820g	227.2p
130g	73.3p	480g	155.8p	830g	229.3p
140g	75.7p	490g	157.9p	840g	231.4p
150g	78.2p	500g	160.0p	850g	233.5p
160g	80.6p	510g	162.1p	860g	235.6p
170g	83.0p	520g	164.2p	870g	237.7p
180g	85.5p	530g	166.3p	880g	239.8p
190g	87.9p	540g	168.4p	890g	241.9p
200g	90.3p	550g	170.5p	900g	244.0p
210g	92.8p	560g	172.6p	910g	246.1p
220g	95.2p	570g	174.7p	920g	248.2p
230g	97.6p	580g	176.8p	930g	250.3p
240g	100.1p	590g	178.9p	940g	252.4p
250g	102.5p	600g	181.0p	950g	254.5p
260g	104.9p	610g	183.1p	960g	256.6p
270g	107.4p	620g	185.2p	970g	258.7p
280g	109.8p	630g	187.3p	980g	260.8p
290g	112.2p	640g	189.4p	990g	262.9p
300g	114.7p	650g	191.5p	1000g	265.0p
310g	117.1p	660g	193.6p	1000g+	each additional 10g
320g	119.5p	670g	195.7p	per 10g	2.1p
330g	122.0p	680g	197.8p		
340g	124.4p	690g	199.9p	2000g+	each additional 20g
350g	126.8p	700g	202.0p	per 20g	3.6p
360g	129.3p	710g	204.1p		
370g	131.7p	720g	206.2p		
380g	134.1p	730g	208.3p		
390g	136.6p	740g	210.4p		
400g	139.0p	750g	212.5p		
410g	141.1p	760g	214.6p		
420g	143.2p	770g	216.7p		
430g	145.3p	780g	218.8p		
440g	147.4p	790g	220.9p		

Packetpost™ Returns - Second Class

Average Weight Packetpost Returns - Second Class					
Weight	Price	Weight	Price	Weight	Price
100g	56.0p	450g	124.5p	800g	184.0p
110g	58.0p	460g	126.2p	810g	185.7p
120g	60.0p	470g	127.9p	820g	187.4p
130g	62.0p	480g	129.6p	830g	189.1p
140g	64.0p	490g	131.3p	840g	190.8p
150g	66.0p	500g	133.0p	850g	192.5p
160g	68.0p	510g	134.7p	860g	194.2p
170g	70.0p	520g	136.4p	870g	195.9p
180g	72.0p	530g	138.1p	880g	197.6p
190g	74.0p	540g	139.8p	890g	199.3p
200g	76.0p	550g	141.5p	900g	201.0p
210g	78.0p	560g	143.2p	910g	202.7p
220g	80.0p	570g	144.9p	920g	204.4p
230g	82.0p	580g	146.6p	930g	206.1p
240g	84.0p	590g	148.3p	940g	207.8p
250g	86.0p	600g	150.0p	950g	209.5p
260g	88.0p	610g	151.7p	960g	211.2p
270g	90.0p	620g	153.4p	970g	212.9p
280g	92.0p	630g	155.1p	980g	214.6p
290g	94.0p	640g	156.8p	990g	216.3p
300g	96.0p	650g	158.5p	1000g	218.0p
310g	98.0p	660g	160.2p	1000g+	each additional 10g
320g	100.0p	670g	161.9p	per 10g	1.7p
330g	102.0p	680g	163.6p		
340g	104.0p	690g	165.3p	2000g+	each additional 20g
350g	106.0p	700g	167.0p	per 20g	3.0p
360g	108.0p	710g	168.7p		
370g	110.0p	720g	170.4p		
380g	112.0p	730g	172.1p		
390g	114.0p	740g	173.8p		
400g	116.0p	750g	175.5p		
410g	117.7p	760g	177.2p		
420g	119.4p	770g	178.9p		
430g	121.1p	780g	180.6p		
440g	122.8p	790g	182.3p		

Please note that items heavier than 5000g cannot be sent Second Class Packetpost Returns.

Business Response & Reply (Business Reply Plus and Freepost Plus)

A quick and easy way for your customers to reply to your communications, via pre-paid envelopes and cards. Business Response & Reply items are processed automatically making it the cheapest service for items up to 100g subject to meeting the format specifications.

They can be personalised with your own branding and logo and are available in First or Second Class postage. Once you've signed up for the yearly licence (plus a deposit), you'll only pay for the replies you receive.

Annual Licence Business Reply and Freepost one-year licence

Fee £68.50

Weight Business Reply Plus

Not over	First Class	Second Class
100g	30.5p	21.5p

Business Freepost Plus

Not over	First Class	Second Class
100g	30.5p	21.5p

Business Reply Standard

Pre-printed postage on your envelopes and cards which is ideal for larger and heavier pre-printed Responses over 100g. Business Response Standard gives your business professional-looking response devices that can be personalised.

Freepost Response & Reply

Choose from Freepost Handwritten, Freepost Pre-Printed (Standard), Freepost Off The Page and Freepost NAME to suit your response and reply needs.

Freepost Handwritten

With Freepost Handwritten you don't need to supply respondents with an envelope. Customers responding to your campaign will simply write your Freepost address on their own stationery and post it to you – without a stamp. This is ideal for press and advertising or packaging, or whenever you can't include an envelope.

Freepost Pre-Printed (Standard)

With Freepost Pre-Printed you can supply customers with an envelope or card, or they can use a tear-off coupon or label – as long as you follow the design guidelines. You can choose First or Second Class post when using this style.

Freepost Off The Page

The Freepost Off The Page design enables you to prepare content for placement in Newspapers and Magazine cut-outs. Respondents will be better able to understand that providing you with a response will cost them nothing, whilst also helping Royal Mail to better deliver the required Quality of Service.

Weight Business Reply Standard, Freepost Handwritten, Freepost Pre-Printed (Standard) and Freepost Off The Page

Not over	First Class	Second Class	Not over	First Class	Second Class
60g	31.5p	22.5p	600g	223.5p	174.5p
100g	48.5p	36.5p	700g	261.5p	196.5p
150g	66.5p	49.5p	750g	281.5p	207.5p
200g	82.5p	61.5p	800g	300.5p	n/a
250g	96.5p	73.5p	900g	339.5p	n/a
300g	111.5p	86.5p	1000g	377.5p	n/a
350g	125.5p	98.5p	1000g+	83p for each additional 250g or part thereof	Please note items heavier than 750g cannot be sent Second Class Freepost.
400g	145.5p	118.5p			
450g	164.5p	136.5p			
500g	185.5p	151.5p			

Freepost NAME

The easiest possible way to help your customers return mail to you. Freepost NAME is the simplest form of return address: Freepost and your company's name in capital letters. Envelopes or cards can be personalised and pre-printed by you or handwritten by your customers. You simply pay for a licence (plus a deposit) and then for each reply you receive.

Weight	Freepost NAME
Not over	
60g	£0.41
100g	£0.58
150g	£0.76
200g	£0.92
250g	£1.06
300g	£1.21
350g	£1.35
400g	£1.55
450g	£1.74
500g	£1.95
600g	£2.33
700g	£2.71
750g	£2.91
800g	£3.10
900g	£3.49
1000g	£3.87
1000g+	First Class tariff + 10p for each additional 250g or part thereof

Licence Fee	Annual licence fee for each Freepost NAME
Price	£166.00

Special Delivery™ with Business Response Services

This service ensures that your important or valuable items can be returned to you safely by 1pm the following day, free of charge to your customers. You'll need to buy a licence (plus a deposit) to use this service, which also includes a choice of compensation levels.

Annual Licence Fee*	Special Delivery with Business Response Services for Next Day only
Fee*	£71.55

* Annual licence fee covering one level of compensation only (payable in addition to the charge for each item).

Airmail Letters

Our standard Airmail service is ideal for sending international mail anywhere in the world quickly, easily and economically. We aim to deliver your mail to European destinations in just three days, and Worldwide within five days.

Weight	Letters Europe							
	Not Over	Price	Not Over	Price	Not Over	Price	Not Over	Price
10g	£0.44							
20g	£0.44	520g	£5.05	1020g	£9.55	1520g	£14.05	
40g	£0.64	540g	£5.23	1040g	£9.73	1540g	£14.23	
60g	£0.83	560g	£5.41	1060g	£9.91	1560g	£14.41	
80g	£1.02	580g	£5.59	1080g	£10.09	1580g	£14.59	
100g	£1.21	600g	£5.77	1100g	£10.27	1600g	£14.77	
120g	£1.41	620g	£5.95	1120g	£10.45	1620g	£14.95	
140g	£1.60	640g	£6.13	1140g	£10.63	1640g	£15.13	
160g	£1.79	660g	£6.31	1160g	£10.81	1660g	£15.31	
180g	£1.99	680g	£6.49	1180g	£10.99	1680g	£15.49	
200g	£2.17	700g	£6.67	1200g	£11.17	1700g	£15.67	
220g	£2.35	720g	£6.85	1220g	£11.35	1720g	£15.85	
240g	£2.53	740g	£7.03	1240g	£11.53	1740g	£16.03	
260g	£2.71	760g	£7.21	1260g	£11.71	1760g	£16.21	
280g	£2.89	780g	£7.39	1280g	£11.89	1780g	£16.39	
300g	£3.08	800g	£7.57	1300g	£12.07	1800g	£16.57	
320g	£3.25	820g	£7.75	1320g	£12.25	1820g	£16.75	
340g	£3.43	840g	£7.93	1340g	£12.43	1840g	£16.93	
360g	£3.61	860g	£8.11	1360g	£12.61	1860g	£17.11	
380g	£3.79	880g	£8.29	1380g	£12.79	1880g	£17.29	
400g	£3.97	900g	£8.47	1400g	£12.97	1900g	£17.47	
420g	£4.15	920g	£8.65	1420g	£13.15	1920g	£17.65	
440g	£4.33	940g	£8.83	1440g	£13.33	1940g	£17.83	
460g	£4.51	960g	£9.01	1460g	£13.51	1960g	£18.01	
480g	£4.69	980g	£9.19	1480g	£13.69	1980g	£18.19	
500g	£4.87	1000g	£9.37	1500g	£13.87	2000g	£18.37	

Items over 2000g cannot be sent by Airmail.

Weight	Letters Rest of the World zone 1							
	Not Over	Price	Not Over	Price	Not Over	Price	Not Over	Price
Postcards	£0.50							
10g	£0.50							
20g	£0.72	520g	£10.21	1020g	£19.46	1520g	£28.71	
40g	£1.12	540g	£10.58	1040g	£19.83	1540g	£29.08	
60g	£1.51	560g	£10.95	1060g	£20.20	1560g	£29.45	
80g	£1.91	580g	£11.32	1080g	£20.57	1580g	£29.82	
100g	£2.31	600g	£11.69	1100g	£20.94	1600g	£30.19	
120g	£2.70	620g	£12.06	1120g	£21.31	1620g	£30.56	
140g	£3.10	640g	£12.43	1140g	£21.68	1640g	£30.93	
160g	£3.49	660g	£12.80	1160g	£22.05	1660g	£31.30	
180g	£3.89	680g	£13.17	1180g	£22.42	1680g	£31.67	
200g	£4.29	700g	£13.54	1200g	£22.79	1700g	£32.04	
220g	£4.66	720g	£13.91	1220g	£23.16	1720g	£32.41	
240g	£5.03	740g	£14.28	1240g	£23.53	1740g	£32.78	
260g	£5.40	760g	£14.65	1260g	£23.90	1760g	£33.15	
280g	£5.77	780g	£15.02	1280g	£24.27	1780g	£33.52	
300g	£6.14	800g	£15.39	1300g	£24.64	1800g	£33.89	
320g	£6.51	820g	£15.76	1320g	£25.01	1820g	£34.26	
340g	£6.88	840g	£16.13	1340g	£25.38	1840g	£34.63	
360g	£7.25	860g	£16.50	1360g	£25.75	1860g	£35.00	
380g	£7.62	880g	£16.87	1380g	£26.12	1880g	£35.37	
400g	£7.99	900g	£17.24	1400g	£26.49	1900g	£35.74	
420g	£8.36	920g	£17.61	1420g	£26.86	1920g	£36.11	
440g	£8.73	940g	£17.98	1440g	£27.23	1940g	£36.48	
460g	£9.10	960g	£18.35	1460g	£27.60	1960g	£36.85	
480g	£9.47	980g	£18.72	1480g	£27.97	1980g	£37.22	
500g	£9.84	1000g	£19.09	1500g	£28.34	2000g	£37.59	

Items over 2000g cannot be sent by Airmail.

Weight	Letters Rest of the World zone 2							
	Not Over	Price	Not Over	Price	Not Over	Price	Not Over	Price
Postcards	£0.50							
10g	£0.50							
20g	£0.72	520g	£12.00	1020g	£23.00	1520g	£34.00	
40g	£1.19	540g	£12.44	1040g	£23.44	1540g	£34.44	
60g	£1.66	560g	£12.88	1060g	£23.88	1560g	£34.88	
80g	£2.14	580g	£13.32	1080g	£24.32	1580g	£35.32	
100g	£2.61	600g	£13.76	1100g	£24.76	1600g	£35.76	
120g	£3.08	620g	£14.20	1120g	£25.20	1620g	£36.20	
140g	£3.55	640g	£14.64	1140g	£25.64	1640g	£36.64	
160g	£4.02	660g	£15.08	1160g	£26.08	1660g	£37.08	
180g	£4.49	680g	£15.52	1180g	£26.52	1680g	£37.52	
200g	£4.96	700g	£15.96	1200g	£26.96	1700g	£37.96	
220g	£5.40	720g	£16.40	1220g	£27.40	1720g	£38.40	
240g	£5.84	740g	£16.84	1240g	£27.84	1740g	£38.84	
260g	£6.28	760g	£17.28	1260g	£28.28	1760g	£39.28	
280g	£6.72	780g	£17.72	1280g	£28.72	1780g	£39.72	
300g	£7.16	800g	£18.16	1300g	£29.16	1800g	£40.16	
320g	£7.60	820g	£18.60	1320g	£29.60	1820g	£40.60	
340g	£8.04	840g	£19.04	1340g	£30.04	1840g	£41.04	
360g	£8.48	860g	£19.48	1360g	£30.48	1860g	£41.48	
380g	£8.92	880g	£19.92	1380g	£30.92	1880g	£41.92	
400g	£9.36	900g	£20.36	1400g	£31.36	1900g	£42.36	
420g	£9.80	920g	£20.80	1420g	£31.80	1920g	£42.80	
440g	£10.24	940g	£21.24	1440g	£32.24	1940g	£43.24	
460g	£10.68	960g	£21.68	1460g	£32.68	1960g	£43.68	
480g	£11.12	980g	£22.12	1480g	£33.12	1980g	£44.12	
500g	£11.56	1000g	£22.56	1500g	£33.56	2000g	£44.56	

Items over 2000g cannot be sent by Airmail.

Printed Papers

You can get a cheaper rate when sending books, magazines, newspapers, leaflets and pamphlets abroad. You can include a letter relating to the contents. Please write 'PRINTED PAPERS' in the top left corner.

Weight		Airmail Printed Papers Europe					
Not Over	Price	Not Over	Price	Not Over	Price	Not Over	Price
20g	£0.95	520g	£3.03	1020g	£5.53	1520g	£8.03
40g	£0.95	540g	£3.13	1040g	£5.63	1540g	£8.13
60g	£0.95	560g	£3.23	1060g	£5.73	1560g	£8.23
80g	£0.95	580g	£3.33	1080g	£5.83	1580g	£8.33
100g	£0.95	600g	£3.43	1100g	£5.93	1600g	£8.43
120g	£1.04	620g	£3.53	1120g	£6.03	1620g	£8.53
140g	£1.14	640g	£3.63	1140g	£6.13	1640g	£8.63
160g	£1.24	660g	£3.73	1160g	£6.23	1660g	£8.73
180g	£1.33	680g	£3.83	1180g	£6.33	1680g	£8.83
200g	£1.43	700g	£3.93	1200g	£6.43	1700g	£8.93
220g	£1.53	720g	£4.03	1220g	£6.53	1720g	£9.03
240g	£1.62	740g	£4.13	1240g	£6.63	1740g	£9.13
260g	£1.72	760g	£4.23	1260g	£6.73	1760g	£9.23
280g	£1.81	780g	£4.33	1280g	£6.83	1780g	£9.33
300g	£1.92	800g	£4.43	1300g	£6.93	1800g	£9.43
320g	£2.03	820g	£4.53	1320g	£7.03	1820g	£9.53
340g	£2.13	840g	£4.63	1340g	£7.13	1840g	£9.63
360g	£2.23	860g	£4.73	1360g	£7.23	1860g	£9.73
380g	£2.33	880g	£4.83	1380g	£7.33	1880g	£9.83
400g	£2.43	900g	£4.93	1400g	£7.43	1900g	£9.93
420g	£2.53	920g	£5.03	1420g	£7.53	1920g	£10.03
440g	£2.63	940g	£5.13	1440g	£7.63	1940g	£10.13
460g	£2.73	960g	£5.23	1460g	£7.73	1960g	£10.23
480g	£2.83	980g	£5.33	1480g	£7.83	1980g	£10.33
500g	£2.93	1000g	£5.43	1500g	£7.93	2000g	£10.43
2000g+	Each 20g thereafter up to 5000g add* £0.10.						
	*For books and pamphlets only (books only - Republic of Ireland).						

Weight		Airmail Printed Papers Rest of World zones 1 and 2					
Not Over	Price	Not Over	Price	Not Over	Price	Not Over	Price
20g	£1.44	520g	£5.71	1020g	£10.71	1520g	£15.71
40g	£1.44	540g	£5.91	1040g	£10.91	1540g	£15.91
60g	£1.44	560g	£6.11	1060g	£11.11	1560g	£16.11
80g	£1.44	580g	£6.31	1080g	£11.31	1580g	£16.31
100g	£1.44	600g	£6.51	1100g	£11.51	1600g	£16.51
120g	£1.65	620g	£6.71	1120g	£11.71	1620g	£16.71
140g	£1.87	640g	£6.91	1140g	£11.91	1640g	£16.91
160g	£2.08	660g	£7.11	1160g	£12.11	1660g	£17.11
180g	£2.30	680g	£7.31	1180g	£12.31	1680g	£17.31
200g	£2.51	700g	£7.51	1200g	£12.51	1700g	£17.51
220g	£2.71	720g	£7.71	1220g	£12.71	1720g	£17.71
240g	£2.91	740g	£7.91	1240g	£12.91	1740g	£17.91
260g	£3.11	760g	£8.11	1260g	£13.11	1760g	£18.11
280g	£3.31	780g	£8.31	1280g	£13.31	1780g	£18.31
300g	£3.51	800g	£8.51	1300g	£13.51	1800g	£18.51
320g	£3.71	820g	£8.71	1320g	£13.71	1820g	£18.71
340g	£3.91	840g	£8.91	1340g	£13.91	1840g	£18.91
360g	£4.11	860g	£9.11	1360g	£14.11	1860g	£19.11
380g	£4.31	880g	£9.31	1380g	£14.31	1880g	£19.31
400g	£4.51	900g	£9.51	1400g	£14.51	1900g	£19.51
420g	£4.71	920g	£9.71	1420g	£14.71	1920g	£19.71
440g	£4.91	940g	£9.91	1440g	£14.91	1940g	£19.91
460g	£5.11	960g	£10.11	1460g	£15.11	1960g	£20.11
480g	£5.31	980g	£10.31	1480g	£15.31	1980g	£20.31
500g	£5.51	1000g	£10.51	1500g	£15.51	2000g	£20.51
2000g+	Each 20g thereafter up to 5000g add* £0.20.						
	*For books and pamphlets only (Max weight 2000g - Canada).						

Small Packets

This service offers you a cheaper rate if you're sending gifts, goods or samples. Please write 'SMALL PACKETS' in the top left corner. You can also include a letter relating to the contents. Where necessary, you should also attach a customs document.

Weight		Airmail Small Packets Europe					
Not Over	Price	Not Over	Price	Not Over	Price	Not Over	Price
20g	£1.10	520g	£3.29	1020g	£5.79	1520g	£8.29
40g	£1.10	540g	£3.39	1040g	£5.89	1540g	£8.39
60g	£1.10	560g	£3.49	1060g	£5.99	1560g	£8.49
80g	£1.10	580g	£3.59	1080g	£6.09	1580g	£8.59
100g	£1.10	600g	£3.69	1100g	£6.19	1600g	£8.69
120g	£1.21	620g	£3.79	1120g	£6.29	1620g	£8.79
140g	£1.33	640g	£3.89	1140g	£6.39	1640g	£8.89
160g	£1.45	660g	£3.99	1160g	£6.49	1660g	£8.99
180g	£1.57	680g	£4.09	1180g	£6.59	1680g	£9.09
200g	£1.69	700g	£4.19	1200g	£6.69	1700g	£9.19
220g	£1.80	720g	£4.29	1220g	£6.79	1720g	£9.29
240g	£1.91	740g	£4.39	1240g	£6.89	1740g	£9.39
260g	£2.02	760g	£4.49	1260g	£6.99	1760g	£9.49
280g	£2.12	780g	£4.59	1280g	£7.09	1780g	£9.59
300g	£2.23	800g	£4.69	1300g	£7.19	1800g	£9.69
320g	£2.29	820g	£4.79	1320g	£7.29	1820g	£9.79
340g	£2.39	840g	£4.89	1340g	£7.39	1840g	£9.89
360g	£2.49	860g	£4.99	1360g	£7.49	1860g	£9.99
380g	£2.59	880g	£5.09	1380g	£7.59	1880g	£10.09
400g	£2.69	900g	£5.19	1400g	£7.69	1900g	£10.19
420g	£2.79	920g	£5.29	1420g	£7.79	1920g	£10.29
440g	£2.89	940g	£5.39	1440g	£7.89	1940g	£10.39
460g	£2.99	960g	£5.49	1460g	£7.99	1960g	£10.49
480g	£3.09	980g	£5.59	1480g	£8.09	1980g	£10.59
500g	£3.19	1000g	£5.69	1500g	£8.19	2000g	£10.69

Small Packets over 2000g cannot be sent by Airmail.

Weight		Airmail Small Packets Rest of World zone 1 and 2					
Not Over	Price	Not Over	Price	Not Over	Price	Not Over	Price
20g	£1.46	520g	£5.52	1020g	£10.27	1520g	£15.02
40g	£1.46	540g	£5.71	1040g	£10.46	1540g	£15.21
60g	£1.46	560g	£5.90	1060g	£10.65	1560g	£15.40
80g	£1.46	580g	£6.09	1080g	£10.84	1580g	£15.59
100g	£1.46	600g	£6.28	1100g	£11.03	1600g	£15.78
120g	£1.66	620g	£6.47	1120g	£11.22	1620g	£15.97
140g	£1.87	640g	£6.66	1140g	£11.41	1640g	£16.16
160g	£2.07	660g	£6.85	1160g	£11.60	1660g	£16.35
180g	£2.27	680g	£7.04	1180g	£11.79	1680g	£16.54
200g	£2.48	700g	£7.23	1200g	£11.98	1700g	£16.73
220g	£2.67	720g	£7.42	1220g	£12.17	1720g	£16.92
240g	£2.86	740g	£7.61	1240g	£12.36	1740g	£17.11
260g	£3.05	760g	£7.80	1260g	£12.55	1760g	£17.30
280g	£3.24	780g	£7.99	1280g	£12.74	1780g	£17.49
300g	£3.43	800g	£8.18	1300g	£12.93	1800g	£17.68
320g	£3.62	820g	£8.37	1320g	£13.12	1820g	£17.87
340g	£3.81	840g	£8.56	1340g	£13.31	1840g	£18.06
360g	£4.00	860g	£8.75	1360g	£13.50	1860g	£18.25
380g	£4.19	880g	£8.94	1380g	£13.69	1880g	£18.44
400g	£4.38	900g	£9.13	1400g	£13.88	1900g	£18.63
420g	£4.57	920g	£9.32	1420g	£14.07	1920g	£18.82
440g	£4.76	940g	£9.51	1440g	£14.26	1940g	£19.01
460g	£4.95	960g	£9.70	1460g	£14.45	1960g	£19.20
480g	£5.14	980g	£9.89	1480g	£14.64	1980g	£19.39
500g	£5.33	1000g	£10.08	1500g	£14.83	2000g	£19.58

Small Packets over 2000g cannot be sent by Airmail.

Airsure®

The fastest and most reliable way to send important mail abroad. With Airsure® your international mail leaves the UK on the earliest possible flight, receives priority handling abroad and is electronically tracked so you can check on its progress. Additional compensation options are available. The service is only available to a selected number of destinations.

Special Contract Airsure® rates are also available to business customers who qualify for international contract services. Please ask your Royal Mail Account Manager or call our Sales Team for more details.

(Please note that because Airsure® is delivered by other postal administrations abroad, tracking outside of the UK and confirmation of delivery cannot be guaranteed).

International Signed For™

If you're sending items overseas, this service gives you extra peace of mind. Electronically tracked until it leaves the UK, your mail is despatched on the first available flight and receives a registered (signed for) delivery. Additional compensation options are available. The price for this service is in addition to the Airmail/Surface Mail price.

Product	International Signed For	
	Standard Rate	Additional Compensation up to £500
Airsure	£4.20	£1.50
International Signed For	£3.50	£1.50

Airletters

Airletters are a lightweight combined letter and envelope. Prepaid to any address worldwide, they are a convenient and simple way of keeping in touch.

Product	Airletters
	Price
Airletter (single)	£0.48
Packet of 6 Airletters	£2.60
Christmas Airletter	£0.58

International Surface Mail

The economical service for sending non-urgent international mail.

Weight		Letters		Printed Papers/Small Packets			
Not Over	Price	Not Over	Price	Not Over	Price	Not Over	Price
20g	£0.42			20g	£0.71		
60g	£0.72	1050g	£8.64	60g	£0.71	1050g	£5.28
100g	£1.02	1100g	£9.04	100g	£0.71	1100g	£5.52
150g	£1.43	1150g	£9.44	150g	£0.96	1150g	£5.76
200g	£1.84	1200g	£9.84	200g	£1.20	1200g	£6.00
250g	£2.24	1250g	£10.24	250g	£1.44	1250g	£6.24
300g	£2.64	1300g	£10.64	300g	£1.68	1300g	£6.48
350g	£3.04	1350g	£11.04	350g	£1.92	1350g	£6.72
400g	£3.44	1400g	£11.44	400g	£2.16	1400g	£6.96
450g	£3.84	1450g	£11.84	450g	£2.40	1450g	£7.20
500g	£4.24	1500g	£12.24	500g	£2.64	1500g	£7.44
550g	£4.64	1550g	£12.64	550g	£2.88	1550g	£7.68
600g	£5.04	1600g	£13.04	600g	£3.12	1600g	£7.92
650g	£5.44	1650g	£13.44	650g	£3.36	1650g	£8.16
700g	£5.84	1700g	£13.84	700g	£3.60	1700g	£8.40
750g	£6.24	1750g	£14.24	750g	£3.84	1750g	£8.64
800g	£6.64	1800g	£14.64	800g	£4.08	1800g	£8.88
850g	£7.04	1850g	£15.04	850g	£4.32	1850g	£9.12
900g	£7.44	1900g	£15.44	900g	£4.56	1900g	£9.36
950g	£7.84	1950g	£15.84	950g	£4.80	1950g	£9.60
1000g	£8.24	2000g	£16.24	1000g	£5.04	2000g	£9.84
2000g +	Items over 2000g cannot be sent by Surface Mail.			Each 50g thereafter up to 5000g add* £0.24 *For books and pamphlets only. (Books only – Republic of Ireland. Max. weight 2000g – Canada)			

Royal Mail International Bulk Mail

Royal Mail International Bulk Mail can be used to send the international elements of your mailing at the same time as your UK services such as Mailsort, Walksort or Presstream mailings.

The process is simple; all items are placed in a single bag according to service speed, ordering is carried out by E*Pro and your mail is collected at the same time as the rest of your mailing. If you're currently using Zone, Format or Destination Sort you may be able to save yourself time and money.

For more information on E*Pro please see www.royalmail.com/eepro

International Contract Zone Sort

An efficient, cost-effective way to distribute your international business mail. You have to properly address your mail, and then sort, label and bag it according to 'zones'. You can send all types of business mail up to 2kg, and there are two delivery speeds to match your budget and deadlines. Lower prices are available for mail meeting standards on machine processing and address format.

A No Sort option is available for customers who want Royal Mail to complete posting dockets for them.

Zone	Base Rates Priority			Base Rates Economy		
	Zone Code	Price/Item	Price/Kg	Zone Code	Price/Item	Price/Kg
Europe	WEA	£0.25	£7.70	WEA	£0.22	£6.30
Rest of World	ROW	£0.26	£7.53	ROW	£0.23	£5.20

Zone	Mechable Mail Option Priority			Mechable Mail Option Economy		
	Zone Code	Price/Item	Price/Kg	Zone Code	Price/Item	Price/Kg
Europe	WEA	£0.236	£7.70	WEA	£0.208	£6.30
Rest of World	ROW	£0.246	£7.53	ROW	£0.217	£5.20

Format	Cleanmail Option Priority			Cleanmail Option Economy		
	Zone Code	Price/Item	Price/Kg	Zone Code	Price/Item	Price/Kg
Europe	WEA	£0.230	£7.70	WEA	£0.203	£6.30
Rest of World	ROW	£0.240	£7.53	ROW	£0.212	£5.20

Volume Discounts	
Volume	Discount
50-100k items/day	3.7%
100,001+ items/day	4.0%

Discounts apply per product code and format per docket.

International Contract Format Sort

An efficient, cost-effective way to distribute your international business mail to Western Europe. You have to properly address your mail, and then sort, label and bag it according to format - letter, flat pack or packet. You can send all types of business mail up to 2kg, and there are two delivery speeds to match your budget and deadlines. Lower prices are available for mail meeting standards on machine processing and address format.

Format	Base Rates Priority			Base Rates Economy		
	Zone Code	Price/Item	Price/Kg	Zone Code	Price/Item	Price/Kg
Letters	WEP	£0.25	£7.10	WEP	£0.21	£6.30
Flats	WEG	£0.51	£3.70	WEG	£0.45	£3.06
Packets	WEE	£1.00	£2.56	WEE	£0.90	£2.07

Format	Mechable Mail Option Priority			Mechable Mail Option Economy		
	Zone Code	Price/Item	Price/Kg	Zone Code	Price/Item	Price/Kg
Letter	WEP	£0.236	£7.10	WEP	£0.198	£6.30
Flats	WEG	£0.482	£3.70	WEG	£0.425	£3.06
Packets	WEE	£0.945	£2.56	WEE	£0.851	£2.07

Format	Cleanmail Option Priority			Cleanmail Option Economy		
	Zone Code	Price/Item	Price/Kg	Zone Code	Price/Item	Price/Kg
Letters	WEP	£0.230	£7.10	WEP	£0.193	£6.30
Flats	WEG	£0.470	£3.70	WEG	£0.415	£3.06
Packets	WEE	£0.921	£2.56	WEE	£0.829	£2.07

Volume Discounts				
	Letters	Flats	Packets	Discount
Volume	50-100k items/day	4-10k items/day	1-2k items/day	3.7%
Volume	100,001+ items/day	10,001+ items/day	2001+ items/day	4.0%

International Contract No Sort

A No Sort option is available for customers who want Royal Mail to complete posting dockets for them.

Zone	International Contract No Sort		
	Zone Code	Price/Item	Price/Kg
Europe	WEA	£0.255	£7.70
Rest of World	ROW	£0.265	£7.53

International Response Services

These services help you get closer to your international customers with an easy way for them to reply. You can choose either the International Business Reply Service (IBRS), available from most countries or International Admail, available from selected countries, this gives you a local look.

Weight	International Response Services	
Up to		Price
50g	IBRS	£0.45
50g	IBRS Enhanced	£0.50
20g	Admail	£0.85
20g	Admail packets	£0.85
50g	Admail packets	£0.95
100g	Admail packets	£1.25
250g	Admail packets	£1.90
500g	Admail packets	£2.70
1000g	Admail packets	£5.50
2000g	Admail packets	£7.50

International Destination Sort

If you send large amounts of mail overseas this service can save you money. You'll need to sort your mail by destination and type (e.g. Letters, Flats or Packets). There is a choice of delivery speeds to match your deadlines and budget. Please visit www.royalmail.com/destinationsort or call our Sales Team on **08457 950 950** for an International Rate Card, or a new version of the product user guide.

Business Collections

We will collect your business mail directly from your workplace either on a daily or a one-off basis. We can collect most types of mail including franked mail, Special Delivery items and international mail. Business Collections will save you time and leave you free to get on with your business.

Threshold	Daily Collection	
	Monday - Friday	
	Before 3pm	After 3pm
Less than £10,000	£260 per year	£460 per year
£10,000 - £15,000	Free	£460 per year
More than £15,000	Free	Free
	Saturday	
	£120 per year	
	Sunday	
	£125 per year	
	One-off collection of mail	
	£4.50	£7.50
	Additional fee for each floor (up or down) where the collection point is not situated at your first point of access	
	£48	

PO Box™ Service

This service enables you to manage your incoming mail by separating items from your normal post and projecting the right image with a discreet, professional address on your mail items.

Duration	PO Boxes
	Prices
	Basic Service
6 months	£45.55
1 year	£56.15
	Basic Service plus mail from a box delivered to a street address
6 months	£91.10
1 year	£112.30
	Basic Service plus mail transferred from a street address to a box
6 months	£91.10
1 year	£112.30

Redirection

This service redirects your mail for up to two years after you move your business address.

Time	Redirection	
	Business Inland	International
12 months	£69.80	£69.80
6 months	£46.50	£46.50
3 months	£23.25	£30.20
1 month	£13.90	£13.90

Diversions

If you only need part of your company's mail redirected, call customer services on **08457 950 950** to ask about our Diversion Service.

Keepsafe™ Business

This service brings you peace of mind if you're going away for a short while. We can hold your mail for up to two months, and deliver it when you ask us to. Apart from the small fee, all we need from you is a week's notice to set up the service, and the company name whose mail you would like us to hold.

Time	Keepsafe Business	
	5 working days at Christmas and Easter	66 days at any time
Price	n/a	£16.65

Royal Mail Direct

This service offers a full range of office services delivered direct to your door including stamps, stamp rolls, prepaid envelopes, Special Delivery™ stationery and International products. Order via internet at **www.royalmail.com/shop** or by phone, fax or post. You must spend over £35 to place an order. You can contact Royal Mail Direct on **08457 640 640**.

Stamps	Sheets of 100 Stamps
Price	
First Class self-adhesive stamps	£32
Second Class self-adhesive stamps	£23
1p stamps	£1
2p stamps	£2
5p stamps	£5
10p stamps	£10
20p stamps	£20
35p stamps	£35
40p stamps	£40
44p stamps	£44
49p stamps	£49
50p stamps	£50
72p stamps	£72
£1.00 stamps	£100
£1.50 stamps	£150
£2.00 stamps	£200
£3.00 stamps	£300
£5.00 stamps	£500
36 x Airmail stickers	free

Size	Special Delivery
Price	
5 x C5 Next Day envelopes (up to 500g)	£22.50
5 x C4 Next Day envelopes (up to 500g)	£22.50
5 x C3 Next Day envelopes (up to 1kg)	£28.50
5 x Next Day light goods packs (up to 2kg)	£37.00
5 x C4 9am envelopes (up to 500g)	£52.50

Stamp Rolls

	Price
500 x First Class stamps	£160
500 x Second Class stamps	£115
1,000 x First Class stamps	£320
1,000 x Second Class stamps	£230
10,000 x First Class stamps	£3,200
10,000 x Second Class stamps	£2,300

Pre-Paid Envelopes

With a choice of size and weight options for the UK, these envelopes make it easy to send mail without the need for stamps or a franking machine. They also encourage customers to reply to you.

Delivery Service	Pre-Paid Envelopes	
Not over		Price
DL size - small (110mm x 220mm)		
First Class 60g	100	£40.50
First Class 60g	100 windows	£41.00
Second Class 60g	100	£31.50
Second Class 60g	100 windows	£32.00
C5 size - medium, holds A5 contents (162mm x 229mm)		
First Class 60g	100	£42.00
First Class 100g	100	£59.00
Second Class 60g	100	£33.00
Second Class 100g	100	£47.00
C4 size - large, holds A4 contents (228mm x 320mm)		
First Class 100g	100	£64.50
Second Class 100g	100	£52.50

International Stamps (Books of 4)

You can buy stamps for sending Airmail™ items up to 40g to Europe or Worldwide.

International Stamps (Books of 4)

	Price
Postcard	£2.00
Europe	£2.56
Worldwide	£4.76

International Pre-Paid Airpacks

These are standard-size pre-paid packs. They're ideal for simple, hassle-free mailing to Europe or Worldwide.

Weight	Pre-Paid Airpacks	
Not over		Price
300g	C4 Europe Pre-Paid	£2.99
300g	C4 Worldwide Pre-Paid	£3.99
500g	C3 Europe Pre-Paid	£4.49
500g	C3 Worldwide Pre-Paid	£5.49
300g	International Signed For pack C4 Europe Pre-Paid	£5.65
300g	International Signed For pack C4 Worldwide Pre-Paid	£6.65
300g	Airsure pack C4 Europe Pre-Paid	£6.25
300g	Airsure pack C4 Worldwide Pre-Paid	£7.25

C4 International Signed for Pack

	Price
1 x C4 Int. Signed for Pack (Europe, up to 300g)	£5.65
1 x C4 Int. Signed for Pack (Worldwide, up to 300g)	£6.65

C4 Airsure Pack

	Price
1 x C4 Airsure Pack (Europe, up to 300g)	£6.25
1 x C4 Airsure Pack (Worldwide, up to 300g)	£7.25

Business Airpacks

	Price
C4 European Airpack (up to 300g)	£2.99
C4 Worldwide Airpack (up to 300g)	£3.99
C3 European Airpack (up to 500g)	£4.49
C3 Worldwide Airpack (up to 500g)	£5.49

From 21st August 2006, we're implementing Pricing in Proportion. Here's how it will affect you and your business

From 21st August, we're changing the way postage is priced. This section provides you with an insight into how these changes will affect you and your business, giving you a clearer understanding of the new structure.

The old way.

The way you're used to pricing post is changing. At the moment, the cost of sending an item depends entirely on its weight, regardless of its size. So an item that weighs up to 60g costs the same to send whatever size it may be. And as the mail gets heavier, the price increases.

The new way.

In order to bring you a pricing structure that's both more logical and reflects our true costs, we're implementing a new system – Pricing in Proportion – where the prices are based on size as well as weight.

In general, this means that you'll pay the same, or less, for small items and more for larger ones. On top of that, we're also simplifying the pricing structure, so instead of the current sixteen price bands, there'll just be ten.

You could pay less for mailings.

The new pricing structure could save you money. For example, the cost will be the same for posting standard size letters which are no more than 240mm long, 165mm wide, 5mm thick and weigh up to 100g – that's equivalent to 12 sheets of A4 photocopier/office paper, folded in half in a C5 envelope.

What do you need to do now?

To familiarise yourself with the new system, just take a look at the price tables opposite. They'll help you work out how the cost of sending a selection of your current mail might be affected. It will also demonstrate how some simple changes, such as altering the pre-printed stationery you buy, or even folding A4 items so that they fit into C5 envelopes, will ensure your mailings remain in the lower price bands.

To make sure everything runs as smoothly as possible, we suggest you inform everyone about these changes, from the person who chooses your mail service, to those who handle your mail, or buy your office stationery.

Of course, should you need any help at all, we're always here to lend a hand. So if you need any assistance, please call your Royal Mail Account Manager, or our dedicated PiP Team on **08456 113 113**. You can also visit www.royalmail.com/pip for more information.

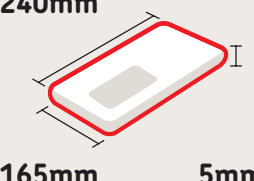
How to use these tables.

By using the illustrations opposite, you can easily determine whether your items of mail are Letters, Large Letters or Packets. Then, by referring to the relevant tables, you'll see how the new pricing structure will work, and give you indicative PiP prices. For a full list of these prices, please call your Account Manager, or our dedicated PiP Team on **08456 113 113**. Alternatively, you can visit www.royalmail.com/pip

PiP Prices are indicative at the time of going to print (January 2006) and are based on our April 2005 – April 2006 tariff for ease of price comparison with existing mailings. Confirmed PiP Prices will be published 21st March 2006 at: www.royalmail.com/pip

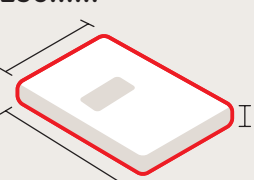
letter C5+ or under

max weight 100g

maximum sizes 240mm  165mm 5mm	max weight	1st Class		2nd Class		1st Class Franking/STL Account	
		prices up to March 2006	PiP	prices up to March 2006	PiP	prices up to March 2006	PiP
	0-100g	30-46p	30p	21-35p	21p	29-45p	29p
For example: most letters, postcards, bills and statements, some brochures and catalogues, most greeting cards							

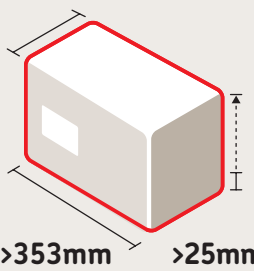
large letter B4 or under

max weight 750g

maximum sizes 250mm  353mm 25mm	max weight	1st Class		2nd Class		1st Class Franking/STL Account	
		prices up to March 2006	PiP	prices up to March 2006	PiP	prices up to March 2006	PiP
	0-100g	30-46p	42p	21-35p	35p	29-45p	41p
	101-250g	64-94p	61p	47-71p	53p	62-91p	60p
	251-500g	107-178p	85p	83-148p	72p	104-173p	83p
	501-750g	215-271p	123p	175-212p	105p	209-263p	120p
For example: letters containing unfolded A4 paper, larger greeting cards, most brochures, CDs, DVDs, catalogues and company reports, some magazines							

packet

max weight depends on service

size must be over >250mm  >353mm >25mm	max weight	1st Class		2nd Class		1st Class Franking/STL Account	
		prices up to March 2006	PiP	prices up to March 2006	PiP	prices up to March 2006	PiP
	0-100g	30-46p	94p	21-35p	80p	29-45p	92p
	101-250g	64-94p	119p	47-71p	104p	62-91p	116p
	251-500g	107-178p	159p	83-148p	132p	104-173p	154p
	501-750g	215-271p	206p	175-212p	166p	209-263p	200p
	751g-1kg	290-364p	253p	n/a	199p	281-353p	246p
For example: VHS cassettes, books, parts and samples, most cylindrical packages							

For prices above 1kg (available for certain products) visit www.royalmail.com/pip

1 inch = approximately 25mm 1oz = approximately 28g

What to do if you have a complaint about any of our services

The quality of service you receive from us is our top priority here at Royal Mail. If you feel that we have let you down, please get in touch with us and we'll do our best to sort out any problems as quick as possible.

Please call your Royal Mail Account Manager or our Sales Team on: **08457 950 950**

What to do if you remain unhappy with how Royal Mail has dealt with your complaint

Postwatch is the postal watchdog for all customers. It gives free, independent help and information. Postwatch will respond to your complaint should any issue remain unresolved after contacting Royal Mail.

To contact Postwatch, either for help and information or about a complaint, you can either:

call: **08456 013 265**

e-mail: **info@postwatch.co.uk**

write: **FREEPOST POSTWATCH**

visit: **www.postwatch.co.uk**

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